



PRESS RELEASE

## RELATECH: CONSOLIDATED ORDER BACKLOG UP 89% TO EURO 12.3 MILLION

Milan, 28<sup>th</sup> July 2021

**Relatech S.p.A.**, *Digital Enabler Solution Knowledge (DESK) Company* and innovative SME listed on AIM Italia market (Ticker: RLT), announces that, today, the Company's Board of Directors reviewed the order backlog as of June 30, 2021, unaudited data.

The Group's orders at consolidated level amounted to Euro 12.3 million, up by around 89% compared to Euro 6.5 million as of June 30, 2020.

The orders deriving from foreign customers stood at 55% of the Group's backlog and amounted to approximately Euro 6.8 million. Orders from new customers amounted to approximately Euro 1.2 million, representing 10% of the backlog.

**Pasquale Lambardi, Chairman of the Board of Directors of Relatech**, said: *"We are very satisfied with the results achieved in this first half of 2021. The Group has been able to expand the order backlog both through the contribution of the newly acquired companies and through internal growth. Satisfying is also the share of orders from international customers, 59% of the order backlog if we consider the perimeter without Dialog Sistemi and Gruppo SIGLA. The Company aims strongly to increase its capillarity abroad and to achieve an increasing recurrence, factors that allow the Group to position itself as a digital player of reference at national level and to facilitate the start of the internationalization process, which is one of the main challenges of the Group in the medium-long term".*

This press release is online at [www.relatech.com](http://www.relatech.com) (Investor Relations/Press Release section) [www.emarketstorage.com](http://www.emarketstorage.com).

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**Relatech** (ticker RLT ISINIT0005433740), *Digital Enabler Solution Knowledge (D.E.S.K.) Company*, listed on AIM Italia since June 2019, is present on the market with innovative solutions dedicated to the digital transformation of companies. Relatech is an innovative SME focused on customers looking for the most innovative solutions, becoming a strategic partner for digitization and ICT services. Relatech constantly invests in Open innovation with an extensive R&D activity carried out internally and numerous partnerships with the main Italian Universities and research centers. Thanks to its digital platform and cloud based RePlatform, it provides services and develops innovative digital solutions in frontier technologies of Digital Enabler, such as Cloud, Cybersecurity, Blockchain, Big Data, Machine Learning, Artificial Intelligence, Internet of Things.



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